Funding & repayment

This document is intended to provide agencies a framework and guidelines for repaying TMF. Questions regarding Repayment Guidelines should be directed to tmf@gsa.gov.

Overview

Projects that are recommended by the Technology Modernization Board (Board) will receive an allocation of a specified dollar amount that will be dedicated to the project. Within the allocated level, incremental transfers may be made contingent upon the achievement of project milestones.

Written agreements

In a format prescribed by the General Services Administration (GSA), in consultation with OMB, all TMF transfers require a written agreement between GSA and the receiving agency stipulating the purpose of the transfer and any reimbursement terms, including flexible repayment terms where appropriate. Written agreements will constitute a legal obligation of the receiving agency to reimburse TMF for the repayment amount required for the project. Funds for reimbursement can be derived from any agency account supporting information technology activities pursuant to Section 1078 (b)(5)(A)(ii).

A written agreement will include, at a minimum:

- The amount of the transfer that will be made to the agency by the TMF and the purpose for which the funds will be used by the agency;
- The anticipated schedule on which transfers will be made and expected reimbursement shall occur;
- A statement that funds shall be transferred only on an incremental basis, tied to metric based milestones achieved by the agency through the use of rapid, iterative, development processes;
- A reliable estimate of any project-related cost savings or avoidance relative to pre-modernization activities;
- Where applicable, the planned acquisition strategy, including use of full and open competition, and use of commercial products and services to the extent practicable;
- How the GSA Staff and the Board expect to perform oversight of the project; and
- Any other requirements GSA or the Board may deem necessary for project success, in order to execute a transfer.

Repayment flexibility

The Board is aware that requiring full repayment to the TMF has been a barrier to the submission of a diverse set of project proposals. The Board welcomes the submission of proposals meeting TMF criteria, even if they do not have a financial return that supports full repayment.

As a general rule: if your agency has a project that would produce significant positive impact or would address critical security or capability gaps, we strongly encourage you to submit a proposal to the Board for consideration.

The Modernization Government
Technology Act provides the GSA
Administrator and OMB Director with the
authority to establish and amend the terms
of repayment to the TMF. Extending
repayment flexibility to agencies gives the
Fund the ability to make smart investments
and maximize the benefit to the
government and public. It allows the Fund
to continue investing in projects with (i) the
highest probability of success and (ii) the
highest value to the public and/or highest
impact security outcomes, regardless of
whether cost savings are expected.



Repayment considerations

Our portfolio includes diverse investments with varying levels of repayment risk and flexibility. To be considered for funding, your proposal should specify either full or partial repayment based on the following criteria:

Full repayment: TMF has historically operated under a full repayment model, and will continue to do so for projects that yield financial savings realized by the proposing agency. The Board expects this to apply to single-agency investments with direct cost savings, such as replacing a legacy system with one that can be operated and maintained more efficiently.

Partial repayment: GSA and OMB will consider approving flexible payment arrangements for proposals that tackle the most urgent IT cybersecurity and modernization problems facing our government, and where cost savings are not easily realized by the proposing agency. The Board anticipates a range of proposals meriting partial repayment, depending on the positive impact to the public and agency operations, alignment with overall TMF priorities, and the likelihood that the proposing agency can realize financial savings.

- Shared services that promise to address urgent areas across multiple agencies will receive high priority, and may receive TMF funds that allow the deployment and growth of these services over multiple years. However, agencies are expected to use this runway to budget for the sustained reimbursement of these shared services once these TMF funds are fully used.
- When requesting partial repayment, agencies must indicate why the proposal cannot be made financially recoverable at the full repayment level.

Repayment determination process

The Board will evaluate and recommend funding the proposals as appropriate. GSA, in coordination with OMB, will approve the terms of repayment. Repayment may not exceed five years unless approved by OMB. These process updates recognize the need to accelerate the project proposal process while continuing to enable a rigorous Board review.

Reimbursement schedule

To ensure agencies make repayments to the TMF in a timely manner, the first reimbursement should take place no more than 12 months after the date of an incremental transfer, or six months after completion of the project, whichever is less. Reimbursement amounts should generally be spread proportionately across the reimbursement period and may not be disproportionately back-loaded to later years. Reimbursements are expected to be repaid within 5 years of the initial transfer.¹

Agencies may submit for Board consideration projects requiring repayment terms exceeding five years. For such projects that receive a conditional Board recommendation, the GSA Administrator must submit the relevant written agreement between the agency and the Administrator of General Services to the Director of OMB for approval prior to any final funding recommendation by the Board.

Incremental transfers from the TMF may be covered by the same underlying written agreement but each incremental transfer will be treated separately for reimbursement schedule purposes. A reimbursement amount is based on amounts actually transferred, not the total amount committed by the Board. It is anticipated that TMF funding should be committed on a project for no more than two years from the initial incremental transfer of funding; incremental transfers should not be disproportionately back-loaded toward the end of this two-year maximum.

While the Modernizing Government
Technology (MGT) Act authorizes incremental
transfers of TMF funding, agencies must
continue to comply with the recording statute
and bona fide needs rule for TMF-funded
projects, and so, agencies may not
incrementally fund non-severable services
contracts using transferred TMF funding unless
they have legal authority to do so.



OMB Resource Management Office review

Prior to final consideration by the Board, a proposed commitment of TMF funds must be submitted for preliminary OMB Resource Management Office (RMO) review, including the reimbursement plan. With GSA facilitation, the requesting agency must demonstrate their anticipated ability to fully reimburse or make partial reimbursement from within base resources (subject to the availability of out-year appropriations), including the Treasury account number(s) from which reimbursement will be derived, the planned reimbursement schedule and amount, specific identification of offsets or reductions to base resources as applicable, and planned out-year budget impacts. All reimbursements must be incorporated into the base of out-year budget submissions. Agencies may not plan to repay the TMF by requesting a topline increase in agency funding.

In addition to RMO consultation on all projects that go before the Board for final consideration, GSA and the receiving agency must obtain RMO concurrence before the execution of any funds transfer. Following OMB concurrence, GSA must bring any changes in the project plan or schedule to OMB's attention at least 15 calendar days before a planned transfer. From that point forward, consistent with appropriations law, any material changes to the reimbursement terms must be reviewed by the RMO.

Project proposals must include a reliable estimate of project-related costs and any cost savings or avoidance relative to pre-modernization activities using the standard templates provided.² Project teams should follow their Agency's implementation of OMB Circular A-11 with regards to cost estimating, and OMB Circular A-131 with regards to value engineering. Estimates must undergo appropriate due diligence and concurrence from the agency CFO Office prior to submission to the Board and consultation with OMB RMOs. GSA can provide assistance with completing the standard templates.

Consistent with the OMB Circular No. A-11, Capital Programming Guide, credible cost estimates are vital for sound management decision making and for any program or project to succeed. Early emphasis on cost-estimating during the planning phase is critical to successful life cycle management of a program or project. As requirements and approaches vary based on the Agency's mission, agencies must develop a cost estimating capability—collecting, managing, and sharing cost data that best meets their mission needs. Consistent with OMB Circular A-131, the term "cost savings" refers to "a reduction in actual expenditures below the projected level of costs to achieve a specific objective," and the term "cost avoidance" refers to "an action taken in the immediate time frame that will decrease costs in the future."

Reimbursement for common platforms

An agency with its own appropriate reimbursable authorities (not provided by the MGT Act) may request TMF funding to become a "managing partner". A managing partner is an agency that acts as a centralized shared service provider, receiving TMF funds to host a common solution for which the managing partner charges a fee-for-service to participating agencies. The TMF written agreement will be between GSA and the managing partner, not between GSA and the partner agencies. The managing partner will handle collections of fee-for-service amounts under their own authorities and through separate agreements with partner agencies. The managing partner will be responsible for TMF reimbursement subject to the agreed upon terms regardless of payments made under separate agreements.



Corrective action

The TMF Board will conduct regular reviews of each project and vote at each meeting subsequent to a project receiving an initial transfer from the Fund, to affirm to the release of incremental funding tranches and recommend such release to the GSA Administrator. The TMF Board, in consultation with OMB, reserves the right to recommend amendments to any written agreement between the GSA Administrator and the agency, and to ask the GSA Administrator to withhold incremental funding, if a project of failing health requires corrective action.

In the event of a failure to make a reimbursement to the TMF, the GSA Administrator and head of the receiving agency, if unable to resolve, must provide written notification and consult with the Director of OMB for mediation. The TMF Board Charter will further outline how the TMF Board will continuously oversee project execution to identify where corrective action or revocation of committed funds is warranted.

Accounting treatment

Transfers between the Fund and receiving agencies shall generally be recorded as non-expenditure transfers requiring apportionment by OMB. An expenditure transfer may be recorded in some cases, e.g. for transfers to trust fund accounts. To facilitate tracking through Treasury and agency accounting systems, OMB may apportion transfers by project (Category B). Consistent with OMB Circular A-11, it may be necessary to establish no-year TAFS at the receiving agency to align with the TMF period of availability. The non-expenditure transfer does not obligate funds. Pursuant to Section (5)(A)(iii), obligations to make a payment under the written agreement are not recorded at the time of transfer but are to be recorded in the fiscal year in which they are due to GSA.

More detailed information is available at:

The U.S. Standard General Ledger
USSGL Implementation Guidance (treasury.gov).

Available reimbursement mechanisms

The following examples illustrate how agencies can enable reimbursement of transferred TMF funding. Agencies are encouraged to establish and leverage IT Working Capital Funds (WCF) as authorized by the MGT Act, as well as any other existing centralized agency accounts, to take advantage of flexible payment mechanisms. Agencies are reminded that, pursuant to the MGT Act, all transfers to and reprogrammings in the IT Working Capital Funds are subject to any applicable reprogramming restrictions or transfer authorities in current law. In many cases, transfer authorities are limited and require specific Congressional notification prior to a transfer or reprogramming.

Default reimbursement mechanism

Identify Offsets: Identify an offsetting reduction from the existing resource base (i.e. contract reductions, decommissioning of systems, deferred low priority maintenance). Formulate the planned reimbursement into out-year budget submissions.

If other planned reimbursement mechanisms do not materialize, reimbursement is made from existing agency resources and subject to the repayment terms in the written agreement.



Other enabling mechanisms

- Project-Related Savings: If project completion results in immediate project-related savings that can
 materialize in the first year, agencies may reallocate funding to TMF reimbursement, assuming savings are
 sufficient to cover the amount due each year. Agencies must formulate the planned reimbursement into
 out-year budget submissions.
- **Proportional Reimbursement:** To the extent that an investment crosses organizations, an agency may identify multiple accounts or bureaus (i.e. the benefiting organizations) to pay a proportionate reimbursement amount to the TMF. Agencies must formulate the planned reimbursement into out-year budget submissions.
- Restructure Appropriations Requests: An agency may reduce out-year budget requests in existing IT
 accounts and restructure the agency's request to instead include an appropriations request in the IT WCF
 that will then be used to repay the TMF.
- Shared Costs: Multiple agencies may partner with a managing partner, with its own appropriate
 reimbursable authorities, who invests in a common platform that is shared across the agencies. The
 managing partner receives TMF funding to develop the common solution, then charges a fee-for-service to
 partner agencies. Funds collected by the managing partner from multiple agencies are then used to centrally
 repay the TMF. Included in the fee-for-service is an additional "pass through" O&M fee to reimburse for any
 operating costs.

Footnotes

¹Reimbursement is subject to the availability of agency appropriations. There may be particular circumstances (e.g., a lapse in appropriations) where agency funds that otherwise would be available for reimbursement may not be for some period of time. However, agencies must consider the implications of a Continuing Resolution (CR) with their OCFO when developing their repayment schedule to ensure repayments are being made as agreed to in the written agreement.

² As part of regular operations, the Government Accountability Office (GAO) conducts biennial audits of all Technology Fund Modernization projects to evaluate each agency project team's cost estimation and cost savings methodology. The first report was issued on December 12, 2019. GAO will evaluate agency cost estimates against GAO's own cost estimating best practices as defined in GAO-20-195G GAO Cost Estimating and Assessment Guide.



OMB Resource Management Office review

Prior to final consideration by the Board, a proposed commitment of TMF funds must be submitted for preliminary OMB Resource Management Office (RMO) review, including the reimbursement plan. With GSA facilitation, the requesting agency must demonstrate their anticipated ability to fully reimburse or make partial reimbursement from within base resources (subject to the availability of out-year appropriations), including the Treasury account number(s) from which reimbursement will be derived, the planned reimbursement schedule and amount, specific identification of offsets or reductions to base resources as applicable, and planned out-year budget impacts. All reimbursements must be incorporated into the base of out-year budget submissions. Agencies may not plan to repay the TMF by requesting a topline increase in agency funding.

In addition to RMO consultation on all projects that go before the Board for final consideration, GSA and the receiving agency must obtain RMO concurrence before the execution of any funds transfer. Following OMB concurrence, GSA must bring any changes in the project plan or schedule to OMB's attention at least 15 calendar days before a planned transfer. From that point forward, consistent with appropriations law, any material changes to the reimbursement terms must be reviewed by the RMO.

Project proposals must include a reliable estimate of project-related costs and any cost savings or avoidance relative to pre-modernization activities using the standard templates provided. Project teams should follow their Agency's implementation of OMB Circular A-11 with regards to cost estimating, and OMB Circular A-131 with regards to value engineering. Estimates must undergo appropriate due diligence and concurrence from the agency CFO Office prior to submission to the Board and consultation with OMB RMOs. GSA can provide assistance with completing the standard templates.

Consistent with the OMB Circular No. A-11, Capital Programming Guide, credible cost estimates are vital for sound management decision making and for any program or project to succeed. Early emphasis on cost-estimating during the planning phase is critical to successful life cycle management of a program or project. As requirements and approaches vary based on the Agency's mission, agencies must develop a cost estimating capability—collecting, managing, and sharing cost data that best meets their mission needs. Consistent with OMB Circular A-131, the term "cost savings" refers to "a reduction in actual expenditures below the projected level of costs to achieve a specific objective," and the term "cost avoidance" refers to "an action taken in the immediate time frame that will decrease costs in the future."

Footnotes

¹ As part of regular operations, the Government Accountability Office (GAO) conducts biennial audits of all Technology Fund Modernization projects to evaluate each agency project team's cost estimation and cost savings methodology. The first report was issued on December 12, 2019. GAO will evaluate agency cost estimates against GAO's own cost estimating best practices as defined in GAO-20-195G GAO Cost Estimating and Assessment Guide.



Additional considerations for TMF Proposals

This document is intended to be a resource for agencies planning to submit Initial Project Proposals to the Technology Modernization Board (Board). The categories and questions listed below are intended to be a supplement to Appendix B of the Guidance: Relevant Considerations in Preparing an Initial Project Proposal. The additional considerations below are neither an exhaustive list of all concerns the Board will weigh when considering whether or not to recommend funding for a project, nor will all considerations be applicable to all agency project proposals. Rather, agencies are encouraged to review the material below to become familiar with the types of questions and concerns the Board is most likely to raise.

Additional considerations

User impact

- Mission effectiveness: How does this project enhance mission effectiveness and flexibility?
- Burden reduction: How does this project reduce a time-consuming administration distraction to allow more time for mission goals?
- Public benefit: How will this project improve quality of life for the American public?
- User benefit: How will this project improve usability of systems for government or non-government users?
- Public approval: How does this project tackle an area of government delivery that has been under scrutiny and/or provide a new accountability tool to bolster trust in government?

Security and risks

- Cybersecurity: How does this project reduce the agencies' cyber risk?
- Past incidents: Does the project have incident details that the agency can provide to show the need for modernization?
- Relative patch time: How does this project improve the posture of unsupported and/or unpatchable hardware or software relative to similar systems?
- Tertiary risks: How does the system related to this project currently rely on or have many technological dependencies that would affect the agency significantly if it failed?
- Breadth of risk: Would the agency's mission or other agencies' missions be significantly impacted if the current system failed or was interrupted?
- Technological audits: Does the project have third party audits or (non-scan) penetration tests that can highlight the need for modernization?
- Obsolescing skills: Does the project upgrade or replace hardware or software that relies on workforce with skillsets that are becoming less common?



Team strength

- Demonstrated success: Has this team demonstrated success in a similar modernization project in the past? Has a similar project been demonstrated to succeed in the past?
- Proximity to leadership: Does this project have access to and approval by agency leadership? Will project leads and team members be full time on the project?
- Technical experts identified: Have technical experts been identified to develop the project, including documentation that supports expertise: resumes, technical history, etc?
- Subject matter experts identified: Have subject matter experts been identified to develop the project, including documentation that supports expertise: resumes, subject matter project history, etc?
- Users identified and available: Have users been identified and are they readily available for iterative user testing in the development of this project?
- Maintainers identified: Have technical experts and training been identified and included in this project scope to ensure the agency can use and continue to update the product as needed?

Project strategy strength

- **Readiness:** When are all of the identified team members and tools ready to start execution on the project plan?
- Product management approach: How does this project support the agency's overall product management approach? Projects should demonstrate product orientation, including context of the project using an overall strategy and service design approach.
- Iterative project plan: Is the project plan agile and iterative with short sprints and opportunities for adjusting priorities based on feedback and experience? If executing a procurement, has an experienced Contracting Officer and Contracting Officer Representatives been identified and is the appropriate acquisition strategy prepared?
- IT portfolio fit: How does the project enhance or fit into the ongoing IT modernization strategies at the agency or agencies?
- **Governance:** Is program governance in place? Are they prepared to support the project and make timely decisions?



Opportunity enablement

- Savings potential: Will this project reduce operations and maintenance (O&M) costs due to efficiencies gained by moving to modern architectures and skillsets?
- **Demonstrated savings:** Has an agency performed a similar project which resulted in cost savings?
- **Savings accrual:** How long will it take for this IT modernization investment to return savings or realize other quantifiable value?
- Lasting financial impact: Will this project produce long-term savings for the agency or agencies using it?
- **Sinking market value:** Would this project upgrade or replace a system that currently does not reflect market price reductions?
- **Time critical:** How would this project significantly benefit from being executed now instead of a year from now?
- Market flexibility: How does this project reduce vendor lock-in (including services and tools)?
- Government-wide added value: How does the project help move technology from a smaller more expensive market to a larger less expensive market?
- Business process changes: What business process changes are needed? Are those changes planned out? What happens if process changes are not implemented and what is the risk?
- Change management: What is the agency change management strategy, particularly if the proposed project affects a large number of customers (internal and external), and how they currently conduct business?

Common solutions

- Reuse: Is the technology that is being upgraded or replaced widely used across government? Is there a code sharing or open source provision identified in the project plan?
- Cross-agency technology: Will two or more agencies collaborate to create
 a shared solution for a common problem or cross agency mission area? How
 many agencies have interest or an equity in this solution? If this is a
 cross-agency project, has there been reconciliation of data (such as
 definitions, taxonomy)?
- **Shared tools:** Will this project use, support, or enhance a current common technology solution between agencies?

Statute

 Issues with statute or policy: Is project success dependent upon statutory or regulatory changes?

